



**SRI Y.N.COLLEGE(Autonomous),Narasapur**  
**Affiliated to Adikavi Nannayya University**  
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**DEPARTMENT OF COMMERCE**  
**ANNUAL CURRICULAR PLAN 2018-2019**  
**I B.COM Semester: I**  
**PAPER: ACCOUNTING-I**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>JUNE</b> IIIrd Week IVth Week	6 6	Introduction Objectives of Accounting Book Keeping vs Accounting	Rules of debit and credit	Teaching	12	Conducted	Oral questions	1	Conducted
<b>JULY</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Conventions of Accounting, Double Entry Advantages Rules of Debit and Credit, Analysis of Transactions Journal Entries and Ledger Accounts Subsidiary Books	Trade discount and cash discount	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>AUGUST</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Subsidiary Books, Types of Cash Book- Simple, Two & Three Columned Petty Cash Books Bank Reconciliation Statement	Contra entries	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>SEPT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Trail Balance Rectification of Errors Final Accounts, Trading A/c Profit and Loss A/c ,Balance Sheet	Imprest system	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>OCT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Bills of Exchange & Revision Mid Exams Semester Examination Semester Examination	Advantages of bill	Teaching	24	Conducted	Assignment	1	Conducted



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**ANNUAL CURRICULAR PLAN 2018-2019**

**I B.COM Semester: I PAPER: BUSINESS ORGANISATION AND MANAGEMENT**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>JUNE</b> IIIrd Week IVth Week	6 6	Concepts of Business, Trade, Industry & Commerce Features of Business, Classifications of Trade	Sole proprietorship meaning	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>JULY</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Aids to Trade, Classifications of Industry Sole Proprietorship Features, Merits and Demerits Partnership Features, Merits and Demerits Joint Hindu Family Business, Cooperatives	Merit and demerits	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>AUGUST</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	PSF and MNC, Joint Stock Companies Company Incorporation Stages, MOA, AOA Differences b/w MOA & AOA. Prospectus Companies Act 2013, Management Features	Differences between MOA & AOA	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>SEPT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Functions of mgt, Line Organization Merits Delegation of Authority, Centralization Functional Areas of mgt, Product Life Cycle Financial mgt Objectives, Product Life Cycle	Line and staff merits & demerits	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>OCT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Sources Human Resource mgt Functions Mid Exams Semester Examinations Semester Examinations	Marketing Mix	Teaching	24	Conducted	Assignment	1	Conducted



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**ANNUAL CURRICULAR PLAN 2018-2019**  
**I B.COM Semester: I PAPER: BUSINESS ECONOMICS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>JUNE</b> IIIrd Week IVth Week	6 6	Introduction to Business Economics, Scope of BE Micro & Macro Economics and Their Differences	Meaning and definition of supply	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>JULY</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction to Demand, Determinants of Demand Demand Function, Law of Demand, Demand Curve Exceptions to Law of Demand Introduction to Elasticity of Demand, Types of Demand	Law of supply	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>AUGUST</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Measurements of Elasticity of Demand, Total Outlay Method Point Method, Arc Method Classification of Costs, Total, Average Marginal and Cost Function, Long-run, Short- run	Supply curve	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>SEPT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Total Revenue, Average Revenue, Marginal Revenue Types of Cost, Fixed Cost Semi-variable Cost, Variable Cost Cost Behavior, Breakeven Analysis	Determinants of supply	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>OCT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Its Uses and Limitations Mid Exams Semester Examinations Semester Examinations		Teaching	24	Conducted	Assignment	1	Conducted



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**ANNUAL CURRICULAR PLAN 2018-2019**  
**I B.COM Semester: I**  
**PAPER: COMPUTER FUNDAMENTALS & PHOTOSHOP**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>JUNE</b> IIIrd Week IVth Week	6 6	Introduction, Characteristics and Limitations of Computer Block Diagram ,Types and Uses of Computer	Download Material	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>JULY</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Computer Generations, Number System Input and Output Devices, Storage Devices, Windows Basics Introduction to Adobe-Photoshop	Downloaded Material	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>AUGUST</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Image title bar, Statues bar, Saving Files Introduction to Images, Image Size and Resolution Color modes and Adjustments, Zooming & Planning Working with Tool Box, Color Manipulation	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>SEPT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction to Layers, Working with Layers Filters, Filter Menu, Working with Filters Editing your Photo shoot, How to Create Adds Menus, Purpose of Menus, New File, Open File	Downloaded Material	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>OCT</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Copying ,Cut, paste of data, Saving custom Shape Mid Exams Semester Examinations Semester Examinations	Downloaded Material	Teaching	24	Conducted	Assignment	1	Conducted



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**DEPARTMENT OF COMMERCE**  
**ANNUAL CURRICULAR PLAN 2018-2019**  
**I B.COM Semester: II**  
**PAPER: ACCOUNTING-II**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>NOV</b> IIIrd Week IVth Week	6 6	Depreciation-Causes Objectives & Methods of Depreciation	Sum of years digits method	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>DEC</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Problems In depreciation Provisions and Reserves Consignment introduction Consignment- Accounting Treatment	Types of provisions, Types of reserves	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>JAN</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Valuation of Closing Stock Problems with Invoice Price Joint Venture Introduction Methods of Joint Venture	Types of commission, invoice price method	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>FEB</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Accounting Treatment Accounts of Non trading Concerns Non Trading Concerns Problems Receipts and Payments , Balance Sheet	Features of receipts and payment account	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>MARCH</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Revision Mid Exams Semester Examinations Semester Examinations	Features of income & Expenditure Account.	Teaching	24	Conducted	Assignment	1	Conducted



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**I B.COM Semester: II PAPER: BUSINESS ENVIRONMENT**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>NOV</b> IIIrd Week IVth Week	6 6	Introduction to Business Environment Micro and Macro Dimensions of Business Environment	Causes of Backwardness	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>DEC</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Economic, Social, Cultural, Political, Legal, Aspects Demographic, Ecological Factors Meaning of Economic Growth, Economic Development Balanced Regional Development Stages of Economic	Types of Plans	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>JAN</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Types of Plans, Main Objectives of Planning Industries NITI Ayog and National Development Council Economic Reforms and New Industrial Policy 1991 Fiscal Policy,	Structure and importance	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>FEB</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Union Budget Structure Monetary Policy of RBI Concepts of Social Justice, Schemes Political Stability, Legal Charges	Union budget of economic policies	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>MARCH</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Revision Mid Exams Semester Examinations Semester Examinations	Downloaded Material	Teaching	24	Conducted	Assignment	1	Conducted



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**I B.COM Semester: II PAPER: BUSINESS ECONOMICS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>NOV</b> IIIrd Week IVth Week	6 6	Introduction to Business Economics Micro, Macro Economics and their Interface	Meaning and definition of supply	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>DEC</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Demand Analysis, Determinants of Demand Demand Function, Law of Demand Exception to Law of Demand Types of elasticity of Demand	Law of supply	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>JAN</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Measurements of Price elasticity of Demand Cost and Revenue Analysis, Classification Long Run- Short Run-Total Revenue Average and Marginal Revenue	Supply curve	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>FEB</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Concepts of Market Differences between Perfect Computation Kinked Demand Curve, National Income Measurements of National Income	Determinants of supply	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>MARCH</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Balance of Payments Mid Exams Semester Examinations Semester Examinations	Downloaded Material	Teaching	24	Conducted	Assignment	1	Conducted



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**I B.COM Semester: II PAPER: ENTREPRENEUR RESOURCE PLANNING**

Month & Week	Hours Available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>NOV</b> IIIrd Week IVth Week	6 6	Overview, Benefits of ERP Business Process Reengineering, Data Ware Housing	Downloaded Material	Teaching	12	Conducted	Oral questions Assignment	1 1	Conducted
<b>DEC</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Supply Chain Management, Life Cycle Implementation Methodology, Hidden Costs Implementation- Venders, Consultants & Users Project Management and Monitoring	Downloaded Material	Teaching	24	Conducted	Oral questions Slip Test Assignment	1 1 1	Conducted
<b>JAN</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Business Modules, Finance Manufacturing, HR Plant Maintenance, Materials Management Quality Management, Sales and Distribution ERP Market Place	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment Seminar	1 1 1	Conducted
<b>FEB</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	SAP AG, People Soft, Baan Company Oracle Corporation, ERP & E- Commerce ERP and Internet Future Directions in ERP	Downloaded Material	Teaching	24	Conducted	Assignment Quiz Slip Test	1 1 1	Conducted
<b>MARCH</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Revision Mid Exams Semester Examinations Semester Examinations	Downloaded Material	Teaching	24	Conducted	Assignment	1	Conducted



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**II B.COM Semester: III PAPER CORPORATE ACCOUNTING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction to Accounting for share Capital Kinds of shares, share capital	Additional problems	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Issue of shares at par, premium Forfeiture and reissue of shares, Bonus shares Issue of Rights, Buy, back of shares Types of Debentures	Additional problems	Teaching	24	Conducted	Oral Questions Assignment Slip Test	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Issue of redemption of Debentures Convertible and Non Convertible Debentures Employees Stock Option Valuation of Goodwill(Problems)	Additional problems	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>September</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Valuation of shares, Methods of valuation of shares(Problems) Preparation of Final Accounts Problems	Additional problems	Teaching	24	Conducted	Oral Questions Assignment Quiz Slip Test	1 1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Provisions of Companies Act 2013 Issues of Shares and Debentures Profit and Loss account Balance sheet	Additional problems	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted



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**II B.COM Semester: III PAPER BUSINESS STATISTICS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction to Business Statistics Collection of Data, Schedule and Questionnaire	Additional problems	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Frequency distribution - tabulation Diagrammatic and Graphic presentation Measures for Central tendency Types of Averages	Additional problems	Teaching	24	Conducted	Oral Questions Assignment Slip Test	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Properties of averages and their applications Measures of Dispersion and skewness Properties of Dispersion and Range Problems of skewness	Additional problems	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>September</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Problems of skewness Bowley's measures of skewness Normal distribution Measures of Relation, Types of Correlation	Additional problems	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Karlpearson's correlation coefficient Spearman's Rank correlation probable error Regression analysis Revision	Additional problems	Teaching	24	Conducted	Oral Questions Slip Test Quiz	1 1 1	Conducted



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**II B.COM Semester: III PAPER BANKING THEORY AND PRACTICES**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction to Banking Functions of Commercial Banks- kinds of Banks	Indian Banking System	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Central Banking Commercial banking Unit Banking Branch Banking	Downloaded material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	E-Banking Banking Development Indigenous Banks Cooperative Banks	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>September</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Regional Rural Banks SIDBI NABARD, EXIM Banks Banker and Customer, Types of Customers	Downloaded material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	General relationship, Special relationship KYC Norms, Collecting Banker Holder for value, Holder in due course Statutory protection to collecting Banker	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted



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**II B.COM Semester III PAPER: OFFICE AUTOMATION TOOLS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction to MS-Excel Parts of MS-Excel window	Downloaded material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Entering and Editing Data in worksheet Number formatting in Excel Formulas in Excel Functions	.Downloaded material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted
<b>August</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Formatting options, Formulas& Functions Types of functions, Database Functions Types of Charts, chart creation using wizard Parts of chart, Chart operations	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Septem</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Macros, creation, editing, deletion of macros MS Access - creating a simple Database Parts of Access Table creation, Forms	Downloaded material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted
<b>October</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Finding, Sorting and Displaying Data Printing Reports, Query Design Relational Databases, Types of relationships Creating and Deleting Relationships	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted





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**II B.COM Semester- IV PAPER: BUSINESS LAWS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity						
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted	
<b>November</b>										
Ist Week	6	Introduction to Contract, valid Contract	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted	
IIInd Week	6	Valid, Void, Voidable Contract					Slip Test	1		
IIIrd Week	6	Valid Offer, Acceptance & Consideration					Assignment	1		
IVth Week	6	Valid offer, Acceptance and Consideration								
<b>December</b>										
Ist Week	6	Rules regarding to Minors & Contingent Contracts	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted	
IIInd Week	6	Different modes of discharge of Contracts					Seminar	1		
IIIrd Week	6	Rules relating to remedies								
IVth Week	6	Breach of contracts					Assignment	1		
<b>January</b>										
Ist Week	6	Contract of sale	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted	
IIInd Week	6	Sale and agreement to sell					Slip Test	1		
IIIrd Week	6	Sale of Goods Act 1930					Assignment	1		
IVth Week	6	Implied and warranties								
<b>February</b>										
Ist Week	6	Conditions and Warranties	Downloaded material	Teaching	24	Conducted	Oral Questions	1		
IIInd Week	6	Rights of unpaid vendor					Slip Test	1		
IIIrd Week	6	Cyber Law					Assignment	1		
IVth Week	6	Contract Procedures								
<b>March</b>										
Ist Week	6	Digital Signature	Downloaded material	Teaching	24	Conducted	Oral Questions	1		
IIInd Week	6	Safety Mechanisms					Assignment	1		
IIIrd Week	6	Revision								
IVth Week	6	Revision								



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**II B.COM Semester- IV PAPER: INCOME TAX**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> Ist Week IInd Week IIIRD Week IVth Week	6 6 6 6	Income Tax law, Basic Concepts and Agricultural income Problems Residential Status	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>December</b> Ist Week IInd Week IIIRD Week IVth Week	6 6 6 6	Exempted Income Under Section 10 Problems Income for Salary(Problems) Problems	Additional Problems	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>January</b> Ist Week IInd Week IIIRD Week IVth Week	6 6 6 6	Income from House Property(Problems) Problems Income From Capital Gains(Problems) Problems	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>February</b> Ist Week IInd Week IIIRD Week IVth Week	6 6 6 6	Income From other Sources(Problems) Problems Problems Problems	Additional Problems	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>March</b> Ist Week IInd Week IIIRD Week IVth Week	6 6 6 6	Computation of Gross Total Income Problems Problems Problems	Additional problems	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted



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**II B.COM Semester- IV PAPER: : PROGRAMMING IN 'C'**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b>									
Ist Week	6	Introduction of 'C', Algorithms, C-Tokens I/O statements in C & type conversion Control Statement, Conditional Statement Declaration of Arrays and Array Operations	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted
IInd Week	6						Slip Test	1	
IIIrd Week	6						Assignment	1	
IVth Week	6								
<b>December</b>									
Ist Week	6	Introduction of Strings Computer Memory Introduction to Pointers Passing Arguments	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted
IInd Week	6						Seminar	1	
IIIrd Week	6						Assignment	1	
IVth Week	6								
<b>January</b>									
Ist Week	6	Pointer and Arrays Passing Array to Function Structure, Union Enumerated Data types	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted
IInd Week	6						Slip Test	1	
IIIrd Week	6						Assignment	1	
IVth Week	6								
<b>February</b>									
Ist Week	6	Nested Structures Arrays of Structures Structures and Functions Unions and Enumerated Data Types	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted
IInd Week	6						Slip Test	1	
IIIrd Week	6						Assignment	1	
IVth Week	6								
<b>March</b>									
Ist Week	6	Revision Revision Revision Revision	Downloaded material	Teaching	24	Conducted	Oral Questions	1	Conducted
IInd Week	6						Assignment	1	
IIIrd Week	6								
IVth Week	6								



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**II B.COM Semester- IV PAPER: BUSINESS ANALYTICS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Data Concepts and Applications of BA Business Analytics Life Cycle and analytic Process Data Exploration and Visualization Business Analytics	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Solution For Business Challenges Automated Data Analysis & Tabulation of cross ANOVA Hypothesis Testing	Downloaded material	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>January</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Logistics Regression Cluster Analysis Market analysis BusinessData Management	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>February</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Master Data Management Data Integration OLTP OLAP	Downloaded material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction to SPSS Packages,Opening,Layout SPSS menu items Revision Revision	Downloaded material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: COST ACCOUNTING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction of Cost Accounting Costing vs Management Accounting	Contract Costing	Teaching	12	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>July</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Cost Sheet Elements of Cost Material Issues Methods Material Issues Methods	Features of Contract Costing	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>August</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Labour and payment wages Methods of Costing Mid Exams Job Costing and Process Costing	Computation of Profits On incomplete Contracts	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sep</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Problems in Process Accounts Costing Techniques Standard Costing Variance Analysis	Downloaded Material Additional problems	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Oct</b> Ist Week IIInd Week IIIrd Week IVth Week	6 6 6 6	Material Variance and labour Variance Revision Mid Examinations Semester end Examinations	Downloaded Material Additional problems	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: COMMERCIAL GEOGRAPHY**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Internal Structure of Earth, Realms of Earth Environment Pollutions	Water resources across south asian countries	Teaching	12	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Measure to Protect Earth Types of Solids, Major Crops Importance and Problems Faced By Indian Agriculture Agriculture Development, Types of forest	Downloaded Material	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Forest Conservation Acts, Forest Rights Importance of Forest, Need for Protection of Forest Status of Forest in India and AP Renewable and Non-Renewable	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>September</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Types of Minerals Uses of Minerals, Types of Mines Types of coals, Barites Districtwise Profile of Minerals and Mines	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Water resources in India-Indian Rivers Protection of Water resources Perennial and peninsular rivers Importance of Water Resources and Interlinking of rivers	Downloaded Material	Teaching	24	Conducted	Oral Questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: GOODS AND SERVICES TAX**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Overview of GST, Concepts of GST Limitations of VAT, CGST,SGST	Downloaded Material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Constitutional amendments, Principles of GST Models of GST Comprehensive Structure of GST	Downloaded Material	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Taxes and Duties outside the Preview of GST Tax on Alcohol Tax on petroleum Advantages of IGST model	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Transections with in State under GST Interstate transections under GST Input Tax Credit, Value of Supply Distribution of Credit	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Cross utilization of ITC CGST and SGST Revision Mid Examinations	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**DEPARTMENT OF COMMERCE ANNUAL CURRICULAR PLAN 2018-2019**  
**III B.COM Semester- V PAPER: BANKING THEORY AND PRACTICES**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction of Bank, Functions Kinds of Bank and Central Banking, Functions	Downloaded Material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Banking systems Innovations in Banking E-Banking, Online and offshore, Internet Banking ATM's ,RTGS	Downloaded Material	Teaching	24	Conducted	Oral Questions Seminar	1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Banking Development Indigenous Banking's, Cooperative Banks, RRB Mid Exams SIDBI, NABARD, EXIM Banks	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction to Banker and Customer Types of Customers General Relationship and Special Relationship KYC norms	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Collecting Banker and Paying Banker Holder in Due Course, Payment Gateway Mid Examinations Semester end Examinations	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: CENTRAL BANKING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Central Banking introduction evolution, Functions Role of Central Banks in Developed Nations	System of Note issues	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	RBI origin & constitution Trends in Central Bank Functions Departments of RBI, RBI act Corporate Governance , Monetary policy	Proportional reserve system	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Credit control methods, CRR, SLR, Repo rates Mid Exams Inflation Causes And Measures Price Policy	Minimum reserve system	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Regulation of Banks Prudential Norms, Basel Norms Money Laundering Globalization	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Liberalization privatization Revision Revision	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**DEPARTMENT OF COMMERCE ANNUAL CURRICULAR PLAN 2018-2019**  
**III B.COM Semester- V PAPER: : RURAL AND FARM CREDIT**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Concept of Rural Credit Objectives Classification of Rural Credit	Local Farm culture	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Rupay Card, Financial Inclusion, Rural Credit agency SHG Features ,Functions Financing For Rural Industries	Advantages of Kissan Credit Card	Teaching	24	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Farm Credit Scope Principles of Farm Credit Mid Exams Types of Farm Credit, Cost of Credit	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Problems of Farm Credit remedial Measures Kissan Credit Card Scheme Source of Farm Credit Farm Credit Analysis	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Crop Index Reflect Use of Farm credit Revision Mid Examinations Semester end Examinations	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: : TAXATION**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Objectives, Principles of Taxation, Brief History Basic Concepts Of Tax, Assesses, Person, Assessment year, Previous Year	Additional Problems	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Agricultural Income, Capital and revenue Exempted Incomes, Residential Status Overview of GST, Concept of GST Advantages & Disadvantages of GST, Limitations of vat	Additional Problems	Teaching	24	Conducted	Oral Questions Seminar	1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	CGST and SGST, Process of GST Constitutional Amendments Mid Exams Income From Salary, Allowances, perquisites	Additional Problems	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Income from House Property, Types of Rental values Income From Business and Profession Deduction u/s 80c to 80u, Income from Capital gains Income from other Sources	Additional Problems	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Tax Holiday. Modes of Tax Recovery, Filing of Returns Tax Planning Mid Examinations Semester end Examinations	Additional Problems	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: DBMS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction, Data& information, Database Objectives ,Evolution and Classification	Downloaded Material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	FBS, Drawbacks of FBS, DBMS Approach Advantages of DBMS, Data Models Components of Database System, &Architecture Introduction of ERM, Building Blocks of ER	Downloaded Material	Teaching	24	Conducted	Oral Questions Seminar	1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Types of Entity and Attributes, Relationship CODD's Rules, Relational Data Model Mid Exams Concept of Relational Integrity	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	History of SQL Standard, Commands in SQL Data Types In SQL, DDL, Set Operations Aggregate Functions, DML, Table Modification Table Truncation, Integrity Constraints	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction and Structure of PL/SQL Data Types, Package, exception handling Mid Examinations Semester end Examinations	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: WEB TECHNOLOGIES**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	6 6	Introduction of HTML,XML and WWW, Topologies Structure of HTML	Introduction to networking	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction of CSS , Using Styles Properties and values in styles Introduction of Java script What is DHTML, JavaScript, variables, string, arrays	Internet concepts	Teaching	24	Conducted	Oral Questions Seminar	1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Objects in JavaScript Data and Objects in JavaScript Mid Exams Regular Expressions, Exception handling	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Events DHTML with JavaScript, Data Validation Opening a new Window, message & confirmations Different Frames	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Rollover Buttons, moving image. multiple pages in single Download, test only menu Mid Examinations Semester end Examinations	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- V PAPER: BUSINESS LEADERSHIP**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>June</b> IIIrd Week IVth Week	2 2	Introduction to Business Leadership Traits, Skills and Styles	Downloaded Material	Teaching	4	Conducted	Oral Questions Assignment	1 1	Conducted
<b>July</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Leadership Development Quality of Good Leader Decision Making and Leadership Leadership for Sustainability	Downloaded Material	Teaching	8	Conducted	Oral Questions Seminar Assignment	1 1 1	Conducted
<b>August</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Leadership Practices Organization and Groups Organization culture and Leadership Leadership in Business Organizations	Downloaded Material	Teaching	8	Conducted	Oral Questions Assignment	1 1	Conducted
<b>Sept</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Special Topics JN Tata Adithya Vikram Birla Swaraj Paul	Downloaded Material	Teaching	8	Conducted	Quiz Assignment	1 1	Conducted
<b>October</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	LN Mittal N R Narayana Murthy Azim Premji Revision	Downloaded Material	Teaching	8	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: AUDITING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Auditing Meaning, Functions Accounting vs Auditing	Types of Errors	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Importance of Auditing Types of Error & Types of Frauds & Types of Audit Merits & Demerits of Continuous & periodical Audits Internal vs External Audit	Types of Frauds	Teaching	24	Conducted	Oral Questions Seminar	1 1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Step before commencement of new audit Audit Program- Types-Merits& Demerits of A-Program Audit note book contents,	Merits And Demerits of Auditing	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Internal check-features Merits & Demerits of Internal Check Internal Control Vouching & Objectives	Downloaded Materials	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Auditing vs vouching of subsidiary books Auditor-Appointment qualifications qualities Rights & duties of Company Auditor Preparation of Audit report	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: MARKETING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Marketing Meaning Concept of marketing product concept	Downloaded Material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	societal Marketing concept Marketing mix 4'PS of Marketing Marketing Environment Consumer Market and Buyer Behaviour	Downloaded Material	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Stages, Buying Behaviour, Market Segmentation Advantages of Market segmentation Product Management produce life cycle Products, Product mix and product line decision	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Design, Branding, Packaging and Labeling Pricing Decision Factors influencing price determination Pricing Strategies skimming and penetration pricing	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Production and distribution Promotion mix-Advertising Personal selling and direct marketing Distribution-channels	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**DEPARTMENT OF COMMERCE ANNUAL CURRICULAR PLAN 2018-2019**  
**III B.COM Semester- VI PAPER: MANAGEMENT ACCOUNTING**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Introduction to Management Account Financial Accounting Vs Cost Accounting	Downloaded Material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Objectives and Functions of Management Accounting Advantages and Limitations of MA Financial Statement Analysis and interpretation Problems	Downloaded Material Additional problems	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Problems in comparative Income statement Balance sheet Ratio Analysis Problems in Liquidity, profitability	Downloaded Material Additional problems	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Activity & sovancy ratios Fund Flow statement Problems in Fund Flow statement Cash Flow Statement	Downloaded Material Additional problems	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Problems in Cash Flow Statement Break Even Analysis and Decision Making Problems Break-even point Make /buy decision	Downloaded Material Additional problems	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**DEPARTMENT OF COMMERCE ANNUAL CURRICULAR PLAN 2018-2019**

**III B.COM Semester- VI PAPER: FINANCIAL SERVICES**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Introduction to Financial Services, Banking and Non-Banking Companies	Banking Companies	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Merchant Banking Services Venture Capital, Securitization, Demat services Commercial papers, Leasing, types of Lease Hire purchasing, Documentation and legal aspects	Advantages of venture capital	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Securitization of debts, House Finance Credit Rating purpose types of credit Rating	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Credit rating symbols, Equity Assessment vs Grading CRISIL,CARE, Mutual funds Factoring and Forfeiting,	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Credit cards, Installment System Central Depository system, NSDL CSDL	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: MARKETING OF FINANCIAL SERVICES**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIrd Week IVth Week	6 6	Introduction to Goods and Services Integrated Service Management	Downloaded material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Service Elements Introduction to Constructing Service Environment Service Quality and Productivity Customer Loyalty	Downloaded material	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Introduction to Pricing and Promotions Strategies B2B marketing Marketing Planning	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Control for Services Distributing Services Cost and Revenue Management Channels for Service provision	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Designing and managing Service Processes Retail financial Services Marketing Practices in select Financial Service Firms Revision	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: TALLY WITH GST APPLICATIONS**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Introduction to GST, GST Vs VAT Importance of GST	Downloaded material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Taxes Subsumed under GST, Exempt GST Components, Registration, Benefits of GST GST Transition, GST rates,	Downloaded material	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Ledgers, Ledger Creation Single and Multiple Ledgers, Altering, Configure Stock Ledgers GST rate Allocation to Stocks	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	GST invoice, Voucher Types GST Returns, Quarterly Filling Returns Generation of Returns from GSTR-1,	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	From GSTR2&3 Payment of GST Taxes online Reverse charge mechanism Records to be maintained	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: E-COMMERCE**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	6 6	Introduction of E-Commerce Business Strategy in an Electronic Age	Downloaded material	Teaching	12	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Business-to-Business Electronic Commerce Characteristics and Models of B2B EC other B2B Models B2B,Nuts&Bolts,EDI&Business	Downloaded material	Teaching	24	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Largest Extranet, Architecture of the Internet Intranet and Extranet Applications of Intranets & extranet Issues & Challenges of Electronic Payment System	Downloaded Material	Teaching	24	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Legal Incidents Ethical & other public policy issues Network of Network, Internet Protocols Web Based Client Internet Security, Selling on the Web	Downloaded Material	Teaching	24	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	6 6 6 6	Chatting on the Web Multimedia Delivery, Operation Problem in E-Commerce Analyzing Web Visits, Future of EC	Downloaded Material	Teaching	24	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: TALLY**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	2 2	Fundamentals of Tally, ERP 9, Features Creating Single Group Multiple Groups	Downloaded material	Teaching	4	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Creating Multiple Groups Creating Single Ledger Multiple Ledger Create Accounting Master in Tally ERP 9	Downloaded material	Teaching	8	Conducted	Oral Questions  Seminar	1  1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Chart of Accounts Walkthrough for Creating Chart of Accounts Backup Data and Restoring Tally Audit Features	Downloaded Material	Teaching	8	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Creating Inventory Masters Cresting Stock Groups Displaying, deleting, Altering Creating Stock unit of Measure	Downloaded Material	Teaching	8	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Displaying, Deleting & Altering Deleting Stock Items Generating Reports Revision	Downloaded Material	Teaching	8	Conducted	Oral questions Assignment	1 1	Conducted



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**III B.COM Semester- VI PAPER: EVENT MANAGEMENT**

Month & Week	Hours available	Syllabus Topic	Additional Inputs / Value Additions	Curricular Activity/ Co-Curricular Activity					
				Activity	Hours Allotted	Whether Conducted	Activity	Hours Allotted	Whether Conducted
<b>November</b> IIIrd Week IVth Week	2 2	Corporate Events and Customer needs, Types Corporate Hospitality, Exhibitions, Trade Fairs	Downloaded material	Teaching	4	Conducted	Oral Questions Assignment	1 1	Conducted
<b>December</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Business and Government Meets, Corporate event packages Menu Selection, Customization Logistics, Types of Outdoor events, Risk Management Health and Safety, Marketing and Sponsorship	Downloaded material	Teaching	8	Conducted	Oral Questions Seminar	1 1	Conducted
<b>Jan</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	HR Management Programming & Entertainment Launches, Fashion Shows National Festivals and	Downloaded Material	Teaching	8	Conducted	Oral Questions Slip Test Assignment	1 1 1	Conducted
<b>Feb</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	High-Profile charity events Liaison with agents Contact Negotiations Client Briefings	Downloaded Material	Teaching	8	Conducted	Quiz Assignment	1 1	Conducted
<b>March</b> Ist Week IInd Week IIIrd Week IVth Week	2 2 2 2	Celebrity wish lists and expectations Liaisoning with Govt. Departments Revision Revision	Downloaded Material	Teaching	8	Conducted	Oral questions Assignment	1 1	Conducted